



New Tools for Builders To Market Homes with HERS Index

Nancy St. Hilaire **Member, RESNET Board of Directors** Kathy Spigarelli **RESNET Deputy Director**

RESNET Consumer Marketing Campaign

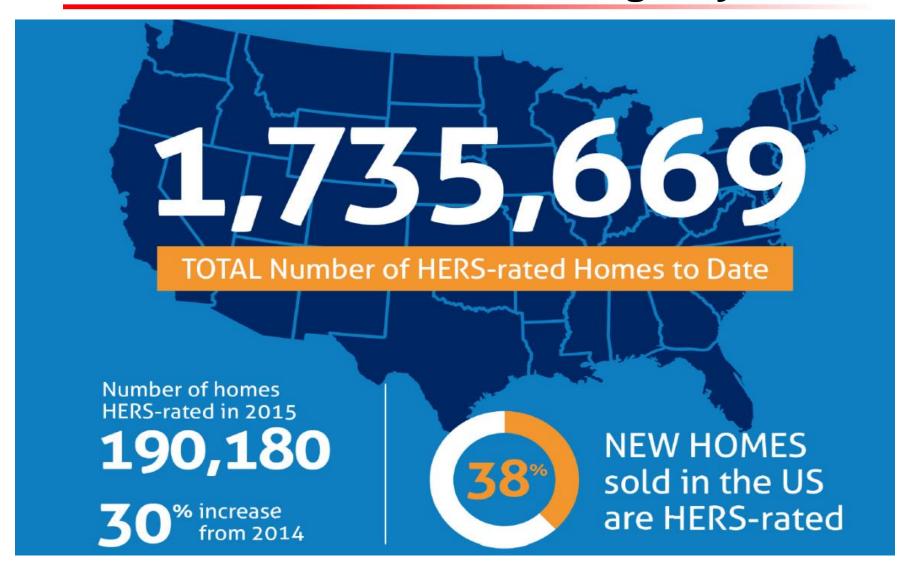


Know the HERS Score *before*You Buy Campaign

Social Media Campaign

Google Ads Facebook Ads Posts on RESNET Social Media News Releases

Find your home in the RESNET National Registry





RESNET Energy Smart Builder HERS Index Marketing Materials



Customized HERS Index Consumer Brochure

One Number That Says It All!

Like a miles-per-gallon (MPG) label for houses, the HERS Index Score is the one number that tells you how energy efficient a home is compared to other homes.

- Compare homes based on energy performance
- Know what the projected energy costs are for the home you want to buy
- Enjoy peace of mind by knowing the home was rated by a certified RESNET HERS Rater





What Is RESNET?

The Residential Energy Services Network (RESNET) is the independent, national non-profit organization that homeowners trust to improve home energy efficiency and realize substantial savings on their utility bills. It is the organization responsible for creating the national training and certification standards for Home Energy Rating System (HERS) Raters.

To qualify as a certified RESNET Rater, home energy professionals must first complete the rigorous training and testing required, and agree to abide by the RESNET Code of Ethics and Standards of Practice.

RESNET's industry-leading standards are recognized by the U.S. Department of Energy, U.S. Environmental Protection Agency, and the U.S. mortgage industry.

For more information about RESNET visit

www.resnet.us

Insert company information here and more about their HERS rated energy efficient homes.



Customized HERS Index Yard Signs

Insert Company Logo or Name here



Insert company phone number and website address here



For Model Homes

RESNET YouTube channel

https://m.youtube.com/watch?v=YjX8RKuKy3s

Coming soon. . .

Search for Energy Smart Builders by State

Energy Smart Builders on RESNET Board of Directors



Jacob Atalla, KB Home

Jim Petersen, Lennar





Kelly Stephens, SunRiver Construction

Builders – HERS Raters can do more than test your houses

- Resource for new marketing tools from RESNET
- Training for Sales Staff
- Demonstrations for potential buyers in neighborhoods where testing/inspections are taking place
- Technical support for "special" buyers (i.e. engineers, etc.)
- Training for field personnel so they can talk more knowledgably to customers

HERS Raters

- Providing marketing and technical support for builders makes your service a "value added" service instead of just "cost"
- Gives you the opportunity to stay in front of your builders
- Makes your service a specialty service instead of a "commodity" service that only competes on price

Thank You!